CONTRACT #8 RFS # 318.66-027 FA-02-14862-00

Department of Finance and Administration Bureau of TennCare

VENDOR:
UAHC Health Plan of
Tennessee, Inc. (formerly
Omni Health Plan)

RECEIVED

FEB 1 5 2008





STATE OF TENNESSEE BUREAU OF TENNCARE 310 Great Circle Road NASHVILLE, TENNESSEE 37243

February 11, 2008

Mr. Jim White, Director Fiscal Review Committee 8th Floor, Rachel Jackson Bldg. Nashville, TN 37243

Attention: Ms. Leni Chick

RE: Bureau of TennCare

Contract Amendment Submitted for Fiscal Review

Dear Mr. White:

The Department of Finance and Administration, Bureau of TennCare, is submitting for consideration by the Fiscal Review Committee amendment #15 to UAHC Health Plan of Tennessee, Inc., RFS 318.66-027. This Managed Care Organization (MCO) provides medical services to a large population of TennCare enrollees. In order to continue with the services currently being provided, this amendment extends the term of services for an additional three month period of time to coincide with the other current MCOs. No additional funding is required to support this term extension.

The Bureau of TennCare would greatly appreciate the consideration and approval of this amendment by the Fiscal Review Committee.

Sincerely,

Scott Pierce

Chief Financial Officer

CC:

Darin J. Gordon, Deputy Commissioner Alma Chilton, Contract Coordinator

REQUEST: NON-COMPETITIVE AMENDMENT

APPROVED	RECEIVED
	FEB 1 5 2008
Commissioner of Final	nce & AdmissionAlonREVIEW
Date:	

Each of the request items below indicates specific information that <u>must</u> be individually detailed or addressed <u>as required</u> . A REQUEST CAN NOT BE CONSIDERED IF INFORMATION PROVIDED IS INCOMPLETE, NON-RESPONSIVE, OR DOES NOT CLEARLY ADDRESS EACH OF THE REQUIREMENTS INDIVIDUALLY AS REQUIRED.						
RFS#	318.66-0)27				
STATE AGENCY	NAME :	NAME : Department of Finance and Administration, Bureau of TennCare				
SERVICE CAPTIO	ON :	Managed Care Organization Services/Medically Necessary Health Care Services to the TennCare/Medicaid Population				
CONTRACT#		FA-02-14862-00		PROPOSED AMENDMENT #	15	
CONTRACTOR:		UAHC Health Plan of Tenne	essee, Inc. (fo	rmerly Omni Health Plan)		
CONTRACT STAI	RT DATE	:	July 1, 2001			
CURRENT, LATEST POSSIBLE END DATE : (including ALL options to extend)			03/31/2008			
CURRENT MAXIMUM LIABILITY:			\$1,694,725,	184.67		
LATEST POSSIBLE END DATE WITH PROPOSED AM (including ALL options to extend)			ENDMENT:	06/30/2008		
TOTAL MAXIMUN (including ALL opti		VITH PROPOSED AMENDME tend)	ENT: \$1,694,725,184.67			
APPROVAL CRIT	ERIA:	use of Non-Competiti	ive Negotiati	on is in the best interest of the	state	
		only one uniquely qu	alified servic	ce provider able to provide the	service	
ADDITIONAL REQUIRED REQUEST DETAILS BELOW (address each item immediately following the requirement text)						
(1) description of	f the prop	oosed additional service and	J amendment	t effects :		
At the request of the Fiscal Review Committee, the last amendment for this managed care company submitted for review resulted in the end date being pushed back three months from the original TennCare request, therefore, the purpose of this amendment is to extend the term date from March 31, 2008 to June 30, 2008. This amendment will allow the continuation of services to enrollees which are provided by this MCO to continue throughout the remainder of the fiscal year.						

	(2) explanation of need for the proposed amendment :
्टम सिंहर के के स	This amendment is needed to make the above referenced term extension that will bring this MCO term in line with other current MCO contracts. No additional funding is required to support the additional period of time. Without this extension there would be no medical coverage for those enrollees who are currently covered by UAHC Health Plan of Tennessee, Inc.
	(3) name and address of the proposed contractor's principal owner(s): (not required if proposed contractor is a state education institution)
	1769 Paragon Drive, Suite 100, Memphis, TN 38132
	(4) documentation of OIR endorsement of the Non-Competitive procurement request : (required only if the subject service involves information technology)
	select one: Documentation Not Applicable to this Request Documentation Attached to this Request
	(5) documentation of Department of Personnel endorsement of the Non-Competitive procurement request : (required only if the subject service involves training for state employees)
}	select one: Documentation Not Applicable to this Request Documentation Attached to this Request
	(6) description of procuring agency efforts to identify reasonable, competitive, procurement alternatives rather than to use non-competitive negotiation :
	This Contractor is currently providing a network of services for the TennCare Program. This is an amendment to current contract.
	(7) justification of why the F&A Commissioner should approve a Non-Competitive Amendment :
	The Bureau of TennCare is modifying this MCO contract to extend the term for an additional three month period of time. This MCO contract provides necessary health care services to the TennCare/Medicaid Population. TennCare would greatly appreciate approval of this amendment by the Commissioner of F&A.
	AGENCY HEAD REQUEST SIGNATURE: (must be signed by the ACTUAL procuring agency head as detailed on the Signature Certification on file with OCR — signature by an authorized signatory will be accepted only in documented exigent circumstances) SIGNATURE DATE
	7 2/4/10

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2003	\$ 78,601,400.00					\$	214,530,000.00
2004	\$ 84,244,743.02	\$ 152,832,176.65				\$	237,076,919.67
2005	\$ 99,190,700.00			<u> </u>		\$	267,810,500.00
2006	\$ 99,190,700.00	\$ 168,619,800.00				\$	267,810,500.00
2007	\$ 111,308,479.00	\$ 204,102,343.00				\$	315,410,822.00
2008	\$90,762,500.00	\$159,237,500.00				\$	250,000,000.00
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AMENDMENT NUMBER 15

AMENDED AND RESTATED CONTRACTOR RISK AGREEMENT BETWEEN THE STATE OF TENNESSEE, d.b.a. TENNCARE AND UAHC HEALTH PLAN OF TENNESSEE, INC.,

CONTRACT NUMBER: FA-02-14862-00

For and in consideration of the mutual promises herein contained and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree to clarify and/or amend the Amended and Restated Contractor Risk Agreement (CRA) by and between the State of Tennessee TennCare Bureau, hereinafter referred to as TENNCARE, and UAHC HEALTH PLAN OF TENNESSEE, INC., hereinafter referred to as the CONTRACTOR as specified below.

Titles and numbering of paragraphs used herein are for the purpose of facilitating use of reference only and shall not be construed to infer a contractual construction of language.

1. Section 4-28 shall be deleted and replaced as follows:

4-28. Term of the Agreement

This Agreement and its incorporated attachments, if any, as well as all Amendments to this Agreement, contain all of the terms and conditions agreed upon by the parties, and when executed by all parties, supersedes any prior agreements except as stated in Section 1-7. Unless a provision contained in this Amendment specifically indicates a different effective date, for purposes of the provisions contained herein, this Amendment shall be in effect from July 1, 2001, subject to approval by the U.S. Department of Health and Human Services, Centers for Medicare & Medicaid Services. The term of this Agreement shall expire on June 30, 2008 unless the CONTRACTOR or the State complies with Section 4-2.(f) regarding non-renewal or unless the State approves termination of the Agreement in accordance herewith. Said renewal shall be automatic and shall not require any notice or other action.

Notwithstanding any provision herein to the contrary, the State may terminate this Agreement if the waiver governing TennCare is terminated. The documents referenced in the Agreement are on file with the CONTRACTOR and with TENNCARE and the CONTRACTOR is aware of their content. No other agreement, oral or otherwise regarding the subject matter of this Agreement, shall be deemed to exist or to bind any of the parties hereto.

Amendment Number 14 (cont.)

All of the provisions of the original Agreement not specifically deleted or modified herein shall remain in full force and effect. Unless a provision contained in this Amendment specifically indicates a different effective date, for purposes of the provisions contained herein, this Amendment shall become effective April 1, 2008 or as of the date it is approved by the U.S. Department of Health and Human Services, Centers for Medicare & Medicaid Services.

IN WITNESS WHEREOF, the parties have by their duly authorized representatives set their signatures.

STATE OF TENNESSEE DEPARTMENT OF FINANCE AND ADMINISTRATION	UAHC HEALTH PLAN OF TENNESSEE, II		
BY:	BY:		
M. D. Goetz, Jr. Commissioner	Stephanie Mebane Dowell Chief Executive Officer		
DATE:	DATE:		
APPROVED BY:	APPROVED BY:		
STATE OF TENNESSEE	CONTRACTOR OF THE STATE OF THE		
DEPARTMENT OF FINANCE AND ADMINISTRATION	STATE OF TENNESSEE COMPTROLLER OF THE TREASURY		
BY:	BY:		
M. D. Goetz, Jr.	John G. Morgan		
Commissioner	Comptroller		
DATE:	DATE:		

	318.66-027				FA-02-14862-	-14
	Department of Finance a	and Administration			Bureau of TennC	are
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2008	\$90,762,500.00	\$159,237,500.00			\$	315,410,822.00
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FISCAL REVIEW

AMENDMENT NUMBER 14

AMENDED AND RESTATED CONTRACTOR RISK AGREEMENT BETWEEN THE STATE OF TENNESSEE, d.b.a. TENNCARE AND UAHC HEALTH PLAN OF TENNESSEE, INC.,

CONTRACT NUMBER: FA-02-14862-00

For and in consideration of the mutual promises herein contained and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree to clarify and/or amend the Amended and Restated Contractor Risk Agreement (CRA) by and between the State of Tennessee TennCare Bureau, hereinafter referred to as TENNCARE, and UAHC HEALTH PLAN OF TENNESSEE, INC., hereinafter referred to as the CONTRACTOR as specified below.

Titles and numbering of paragraphs used herein are for the purpose of facilitating use of reference only and shall not be construed to infer a contractual construction of language.

1. Section 3-10 shall be amended by adding a new 3-10.j which shall read as follows:

3-10 j. Maximum Liability

The maximum liability of the State under this Contract is increased to Two Hundred Fifty Million Dollars (\$250,000,000.00) for Fiscal Year 2008, with a new total Maximum Liability of One Billion Six Hundred Ninety-Four Million, Seven Hundred Twenty-Five Thousand, One Hundred Eighty-Four Dollars and Sixty Seven Cents (\$1,694,725,184.67).

2. Section 4-28 shall be deleted and replaced as follows:

4-28. Term of the Agreement

This Agreement and its incorporated attachments, if any, as well as all Amendments to this Agreement, contain all of the terms and conditions agreed upon by the parties, and when executed by all parties, supersedes any prior agreements except as stated in Section 1-7. Unless a provision contained in this Amendment specifically indicates a different effective date, for purposes of the provisions contained herein, this Amendment shall be in effect from July 1, 2001, subject to approval by the U.S. Department of Health and Human Services, Centers for Medicare & Medicaid Services. The term of this Agreement shall expire on March 31, 2008 unless the CONTRACTOR or the State complies with Section 4-2.(f) regarding non-renewal or unless the State approves termination of the Agreement in accordance herewith. Said renewal shall be automatic and shall not require any notice or other action.

Notwithstanding any provision herein to the contrary, the State may terminate this Agreement if the waiver governing TennCare is terminated. The documents referenced in the Agreement are on file with the CONTRACTOR and with TENNCARE and the CONTRACTOR is aware of their content. No other agreement, oral or otherwise regarding the subject matter of this Agreement, shall be deemed to exist or to bind any of the parties hereto.

Amendment Number 14 (cont.)

All of the provisions of the original Agreement not specifically deleted or modified herein shall remain in full force and effect. Unless a provision contained in this Amendment specifically indicates a different effective date, for purposes of the provisions contained herein, this Amendment shall become effective January 1, 2008 or as of the date it is approved by the U.S. Department of Health and Human Services, Centers for Medicare & Medicaid Services.

IN WITNESS WHEREOF, the parties have by their duly authorized representatives set their signatures.

STATE OF TENNESSEE DEPARTMENT OF FINANCE AND ADMINISTRATION BY: M. D. Goetz, Jr. Commissioner DATE: 12/17/07	UAHC HEALTH PLAN OF TENNESSEE, INC BY: Stephanie Mebane Dowell Chief Executive Officer DATE: 2/K/2007
DATE	DATE. DITTONE
APPROVED BY:	APPROVED BY:
STATE OF TENNESSEE DEPARTMENT OF FINANCE AND ADMINISTRATION	STATE OF TENNESSEE COMPTROLLER OF THE TREASURY
BY: M.D. Goetz, Jr. Commissioner	BY: John G. Morgan Comptroller
DATE: 12/26/0.7	DATE: (2 27 67



GENERAL ASSEMBLY OF THE STATE OF TENNESSEE FISCAL REVIEW COMMITTEE

320 Sixth Avenue, North – 8th Floor NASHVILLE, TENNESSEE 37243-0057 615-741-2564

Rep. Charles Curtiss, Chairman

Representatives

Curt Cobb

Curtis Johnson

Gerald McCormick

Mary Pruitt

Craig Fitzhugh, ex officio

Speaker Jimmy Naifeh, ex officio

Sen. Douglas Henry, Vice-Chairman

Senators

Doug Jackson Bill Ketron Reginald Tate
Jamie Woodson

Paul Stanley

Randy McNally, ex officio

Lt. Governor Ron Ramsey, ex officio

MEMORANDUM

TO:

The Honorable Dave Goetz, Commissioner

Department of Finance and Administration

FROM:

Charles Curtiss, Chairman, Fiscal Review Committee

Bill Ketron, Chairman, Contract Services Subcommittee

DATE:

December 12, 2007

Donna Rowland

David Shepard

Eddie Yokley

Curry Todd

SUBJECT:

Contract Comments

(Contract Services Subcommittee Meeting 12/11/07)

RFS# 318.66-027

Department: Finance & Administration/Bureau of TennCare Contractor: UAHC Health Plan of TN, Inc. (formerly Omni Care)

Summary: This vendor is responsible for the provision of managed care services to the TennCare/Medicaid population. The proposed amendment extends the current contract an additional six months, through June 30, 2008, and increases the maximum liability by \$125,000,000.

Maximum liability: \$1,569,725,185

Maximum liability w/amendment: \$1,694,725,185

After review, the Fiscal Review Committee (FRC) voted to recommend approval of the proposed contract amendment subject to the following conditions: (1) the ending date of the contract as amended be shortened to March 31, 2008; (2) the Committee be provided with detailed information concerning the amount of excess funds for each TennCare contract from FY03 through FY07, as well as the specific disposition of those surplus funds; (3) modification of the amendment to add language increasing the maximum liability by \$125,000,000; and (4) that FRC be provided

notification of any expenditures that would exceed the budgeted amount for this contract in time for FRC to conduct a hearing prior to exceeding budgeted expenditures.

cc: Mr. Darin Gordon, Deputy Commissioner, Bureau of TennCare Mr. Robert Barlow, Director, Office of Contracts Review



STATE OF TENNESSEE BUREAU OF TENNCARE 310 Great Circle Road NASHVILLE, TENNESSEE 37243

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FISCAL REVIEW

November 30, 2007

Mr. Jim White, Director Fiscal Review Committee 8th Floor, Rachel Jackson Bldg. Nashville, TN 37243

Attention: Ms. Leni Chick

RE: Bureau of TennCare

Contract Amendment Submitted for Fiscal Review

Dear Mr. White:

The Department of Finance and Administration, Bureau of TennCare, is submitting for consideration by the Fiscal Review Committee amendment #14 to UAHC Health Plan of Tennessee, Inc., RFS 318.66-027. This Managed Care Organization (MCO) provides medical services to a large population of TennCare enrollees. In order to continue with the services currently being provided, this amendment extends the term of services for an additional six month period of time to coincide with the other current MCOs. Additionally, funding is being added to the contract to support this term extension.

The Bureau of TennCare would greatly appreciate the consideration and approval of this amendment by the Fiscal Review Committee.

Sincerely,

Scott Pierce

Chief Financial Officer

cc: Darin J. Gordon, Deputy Commissioner
Alma Chilton, Contract Coordinator

REQUEST: NON-COMPETITIVE AMENDMENT

APPROVED		
Commissione	of Finance & Administration	
Date:		

Each of the request items below indicates specific information that <u>must</u> be individually detailed or addressed <u>as required</u> . A REQUEST CAN NOT BE CONSIDERED IF INFORMATION PROVIDED IS INCOMPLETE, NON-RESPONSIVE, OR DOES NOT CLEARLY ADDRESS EACH OF THE REQUIREMENTS INDIVIDUALLY AS REQUIRED.						
RFS#	318.66-0	27	7			
STATE AGENCY	NAME :	Department of Finance and Administration, Bureau of TennCare				
SERVICE CAPTION	ON :	Managed Care Organization Services/Medically Necessary Health Care Services to the TennCare/Medicaid Population				
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CONTRACT STA	RT DATE	: ,	July 1, 2001			
CURRENT, LATEST POSSIBLE END DATE : (including ALL options to extend)			12/31/2007			
CURRENT MAXIMUM LIABILITY: \$1,569,725,184.67						
LATEST POSSIB (including ALL opt		DATE <u>WITH</u> PROPOSED AMI tend)	ENDMENT:	06/30/2008		
TOTAL MAXIMUM COST WITH PROPOSED AMENDME (including ALL options to extend)			ENT :	\$1,694,725,184.67		
APPROVAL CRIT (select one)	reria :	use of Non-Competit	ive Negotiati	on is in the best interest of the	state	
only one uniquely qualified service provider able to provide the service						
ADDITIONAL REQUIRED REQUEST DETAILS BELOW (address each item immediately following the requirement text)						
(1) description of the proposed additional service and amendment effects :						
This amendment extends the term date from December 31, 2007 to June 30, 2008 as well as provides funding to support the six month term extension.						
(2) explanation of need for the proposed amendment :						

This amendment is needed to make the above referenced term extension that will bring this MCO term in line with other current MCO contracts. Additional funding is required to support the additional period of time. Without this extension there would be no medical coverage for those enrollees who are currently covered by UAHC Health Plan of Tennessee, Inc.						
(3) name and address of the proposed contractor's principal owner(s): (not required if proposed contractor is a state education institution)						
1769 Paragon Drive, Suite 100, Memphis, TN 38132						
(4) documentation of OIR endorsement of the Non-Competitive procurement request : (required only if the subject service involves information technology)						
select one: Documentation Not Applicable to this Request Documentation Attached to this Request						
(5) documentation of Department of Personnel endorsement of the Non-Competitive procurement request : (required only if the subject service involves training for state employees)						
select one: Documentation Not Applicable to this Request Documentation Attached to this Request						
(6) description of procuring agency efforts to identify reasonable, competitive, procurement alternatives rather than to use non-competitive negotiation :						
This Contractor is currently providing a network of services for the TennCare Program. This is an amendment to current contract.						
(7) justification of why the F&A Commissioner should approve a Non-Competitive Amendment :						
The Bureau of TennCare is modifying this MCO contract to extend the term for an additional six month period of time and add funding to support this term extension. This MCO contract provides necessary health care services to the TennCare/Medicaid Population. TennCare would greatly appreciate approval of this amendment by the Commissioner of F&A.						
AGENCY HEAD REQUEST SIGNATURE: (must be signed by the ACTUAL procuring agency head as detailed on the Signature Certification on file with OCR — signature by an authorized signatory will be accepted only in documented exigent circumstances) SIGNATURE DATE:						

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AMENDMENT NUMBER 14

AMENDED AND RESTATED CONTRACTOR RISK AGREEMENT BETWEEN THE STATE OF TENNESSEE, d.b.a. TENNCARE AND UAHC HEALTH PLAN OF TENNESSEE, INC.,

CONTRACT NUMBER: FA-02-14862-00

For and in consideration of the mutual promises herein contained and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree to clarify and/or amend the Amended and Restated Contractor Risk Agreement (CRA) by and between the State of Tennessee TennCare Bureau, hereinafter referred to as TENNCARE, and UAHC HEALTH PLAN OF TENNESSEE, INC., hereinafter referred to as the CONTRACTOR as specified below.

Titles and numbering of paragraphs used herein are for the purpose of facilitating use of reference only and shall not be construed to infer a contractual construction of language.

1. Section 4-28 shall be deleted and replaced as follows:

4-28. Term of the Agreement

This Agreement and its incorporated attachments, if any, as well as all Amendments to this Agreement, contain all of the terms and conditions agreed upon by the parties, and when executed by all parties, supersedes any prior agreements except as stated in Section 1-7. Unless a provision contained in this Amendment specifically indicates a different effective date, for purposes of the provisions contained herein, this Amendment shall be in effect from July 1, 2001, subject to approval by the U.S. Department of Health and Human Services, Centers for Medicare & Medicaid Services. The term of this Agreement shall expire on June 30, 2008 unless the CONTRACTOR or the State complies with Section 4-2.(f) regarding non-renewal or unless the State approves termination of the Agreement in accordance herewith. Said renewal shall be automatic and shall not require any notice or other action.

Notwithstanding any provision herein to the contrary, the State may terminate this Agreement if the waiver governing TennCare is terminated. The documents referenced in the Agreement are on file with the CONTRACTOR and with TENNCARE and the CONTRACTOR is aware of their content. No other agreement, oral or otherwise regarding the subject matter of this Agreement, shall be deemed to exist or to bind any of the parties hereto.

Amendment Number 14 (cont.)

STATE OF TENNESSEE

All of the provisions of the original Agreement not specifically deleted or modified herein shall remain in full force and effect. Unless a provision contained in this Amendment specifically indicates a different effective date, for purposes of the provisions contained herein, this Amendment shall become effective January 1, 2008 or as of the date it is approved by the U.S. Department of Health and Human Services, Centers for Medicare & Medicaid Services.

IN WITNESS WHEREOF, the parties have by their duly authorized representatives set their signatures.

DEPARTMENT OF FINANCE AND ADMINISTRATION	UAHC HEALTH PLAN OF TENNESSEE, IN			
BY:	BY:			
M. D. Goetz, Jr. Commissioner	Stephanie Mebane Dowell Chief Executive Officer			
DATE:	DATE:			
APPROVED BY:	APPROVED BY:			
STATE OF TENNESSEE DEPARTMENT OF FINANCE	STATE OF TENNESSEE			
AND ADMINISTRATION	COMPTROLLER OF THE TREASURY			
BY:	BY:			
M. D. Goetz, Jr. Commissioner	John G. Morgan Comptroller			
DATE:	DATE:			



GENERAL ASSEMBLY OF THE STATE OF TENNESSEE FISCAL REVIEW COMMITTEE

320 Sixth Avenue, North – 8th Floor NASHVILLE, TENNESSEE 37243-0057 615-741-2564

Rep. Charles Curtiss, Chairman Representatives

Sen. Douglas Henry, Vice-Chairman

Senators

Curt Cobb

Donna Rowland

Doug Jackson

Reginald Tate

Curtis Johnson

David Shepard

Bill Ketron

Jamie Woodson

Gerald McCormick

Curry Todd

Paul Stanley

Mary Pruitt

Eddie Yokley

Randy McNally, ex officio Lt. Governor Ron Ramsey, ex officio

Craig Fitzhugh, ex officio Speaker Jimmy Naifeh, ex officio

MEMORANDUM

TO:

The Honorable Dave Goetz, Commissioner

Department of Finance and Administration

FROM:

Charles Curtiss, Chairman, Fiscal Review Committee

Bill Ketron, Chairman, Contract Services Subcommittee

DATE:

May 22, 2007

SUBJECT:

Contract Comments

(Contract Services Subcommittee Meeting 5/21/07)

RFS# 318.66-027

Department: Finance & Administration/Bureau of TennCare Contractor: UAHC of Tennessee (formerly Omni Health Plan)

Summary: The vendor currently provides managed care services to the TennCare/Medicaid population. This amendment includes language to be consistent with the National Provider Identification requirements. Network Adequacy Language, requirements. The amendment extends the current contract for one additional year, effective through December 31, 2007, and increases the maximum liability by \$125,000,000.

Maximum liability: \$1,444,725,185

Maximum liability with amendment: \$1,569,725,185

After review, the Fiscal Review Committee voted to recommend approval of the contract amendment.

cc:

Mr. Darin Gordon, Deputy Commissioner, Bureau of TennCare

Mr. Robert Barlow, Director, Office of Contracts Review



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FISCAL REVIEW

STATE OF TENNESSEE BUREAU OF TENNCARE 310 Great Circle Road NASHVILLE, TENNESSEE 37243

May 7, 2007

Mr. Jim White, Director Fiscal Review Committee 8th Floor, Rachel Jackson Bldg. Nashville, TN 37243

Attention: Ms. Leni Chick

RE:

Bureau of TennCare

Contracts Submitted for Fiscal Review

Dear Mr. White:

The Department of Finance and Administration, Bureau of TennCare, is submitting for consideration by the Fiscal Review Committee amendment #2 to QSource Center for HealthCare Quality, RFS 318.65-205. This competitively bid contract is being amended to strengthen reporting requirements and timelines. There is no term extension or additional funding associated with this amendment.

Additionally, the Managed Care Organizations for West and East Tennessee are being amended to provide the following modifications to current MCO language: (1) Clarify National Provider Identification (NPI) requirement consistent with CMS requirements; (2) Revise Network Adequacy Language to be consistent with Middle TN CRA; (3) Revise Department of Education language to be consistent with current policies for coordination with Department of Education, Project Teach and school based providers; (4) Clarify LEP provisions and Teen Newsletter requirement; (5) Modify reporting relative to PCP and emergency room visits, emergency department utilization, disease management and case management, nurse triage 24/7 line, remove Quality Improvement Activity (QIA) Grid due to NCAQ Accreditation being achieved, and NCQA Reports; (6) Add language for consistency with NCQA requirements; (7) Revise risk target evaluation periods from quarterly to annual, revise and clarify methodology for Targets and Bonus potential; (8) Extend term of agreement through June 30, 2008 to align with State Fiscal Year and add funding to support extension of term, and (9) Housekeeping revisions made for consistency throughout the Agreement.

The Managed Care Organizations for Middle Tennessee are being amended to includes the following modifications: (1) Clarify National Provider Identification (NPI) requirements consistent with CMS requirements; (2) Revise language to be consistent with current policies for coordination with Department of Education, Project Teach and school based providers; (3) Clarify LEP provisions and Teen Newsletter requirements; (4) Modify reporting as it relates to PCP and emergency room visits; emergency department utilization, disease management and case management, nurse triage 24/7 line, and NCQA Reports; (5) Add language for consistency

with NCQA requirements, and (6) Housekeeping revisions made for consistency throughout the agreement.

The three Behavioral Health Organizations (BHOs) are being amended to provide the following modifications to BHO language: (1) Clarifies National Provider Identification (NPI) requirements consistent with CMS requirements; (2) Revise language to be consistent with current policies for coordination with Department of Education, Project Teach and school based providers; (3) Clarifies LEP provisions and Teen Newsletter requirement; (4) Strengthens reporting as it relates to case management services, inpatient reports, payment for out of plan emergency providers, cost and utilization, and satisfaction and outcome performance measures; (5) Clarifies language to require all provider agreements be approved in advance by TDCI; (6) Modification of mandatory evaluation time language to be consistent with Tennessee Code Annotated §33-7-303(b).; (7) Extends the term of the contract for an additional year and provides funding to support term extension, and (8) Housekeeping revisions made for consistency throughout the agreement.

The Bureau of TennCare would greatly appreciate the consideration and approval of these amendments by the Fiscal Review Committee.

Sincerely

Scott Pierce

Chief Financial Officer

cc: Darin J. Gordon, Deputy Commissioner
Alma Chilton

REQUEST: NON-COMPETITIVE AMENDMENT

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FISCAL REVIEW

APPROVED	
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Commissioner of Finance & Administration	
Date:	

A REQUEST CAN NOT B	s below indicates specific information IE CONSIDERED IF INFORMATION PROCH OF THE REQUIREMENTS INDIVIDU	that <u>must</u> be individually detailed or addressed <u>as required.</u> DVIDED IS INCOMPLETE, NON-RESPONSIVE, OR DOES NOT JALLY AS REQUIRED:
RFS # 318.66-0	27	
STATE AGENCY NAME:	Department of Finance and Adminis	stration, Bureau of TennCare
SERVICE CAPTION:	Managed Care Organization Servic TennCare/Medicaid Population	es/Medically Necessary Health Care Services to the
CONTRACT#	FA-02-14862-00	PROPOSED AMENDMENT # 13
CONTRACTOR:	UAHC of Tennessee (formerly Omr	ni Health Plan)
CONTRACT START DATE	July 1	, 2001
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APPROVAL CRITERIA: (select one)	use of Non-Competitive Neg	potiation is in the best interest of the state
	only one uniquely qualified	service provider able to provide the service
ADDITIONAL REQUIRED R	EQUEST DETAILS BELOW (addre	ss each item immediately following the requirement text)
(1) description of the prop	osed additional service and amen	dment effects :

to current MCO language: (1) Clarify National Provider Identification (NPI) requirement consistent with CMS requirements; (2) Revise Network Adequacy Language to be consistent with Middle TN CRA; (3) Revise Department of Education language to be consistent with current policies for coordination with Department of Education, Project Teach and school based providers; (4) Clarify LEP provisions and Teen Newsletter requirement; (5) Modify reporting relative to PCP and emergency room visits, emergency department utilization, disease management and case management, nurse triage 24/7 line, remove Quality Improvement Activity (QIA) Grid due to NCAQ Accreditation being achieved, and NCQA Reports; (6) Add language for consistency with NCQA requirements; (7) Revise risk target evaluation periods from quarterly to annual, revise and clarify methodology for Targets and Bonus potential; (8) Extend term of agreement through December 31, 2007 to align with State Fiscal Year and add funding to support extension of term, and (9) Housekeeping revisions made for consistency throughout the Agreement... (2) explanation of need for the proposed amendment: This amendment is needed to make above modifications as well as provide funding for additional term extension. (3) name and address of the proposed contractor's principal owner(s). (not required if proposed contractor is a state education institution) 1769 Paragon Drive, Suite 100, Memphis, TN 38132 (4) documentation of OIR endorsement of the Non-Competitive procurement request (required only if the subject service involves information technology) Documentation Attached to this Request select one: Documentation Not Applicable to this Request (5) documentation of Department of Reisonnel endorsement of the Non-Competitive procurement request. (required only if the subject service involves training for state employees). Documentation Attached to this Request select one: Documentation Not Applicable to this Request (6) description of procuring agency efforts to identify reasonable, competitive, procurement alternatives rather than to use non-competitive negotiation de This Contractor is currently providing a network of services for the TennCare Program. This is an amendment to current contract. (7) justification of why the F&A Commissioner should approve a Non-Competitive Amendment: The Bureau of TennCare is currently modifying all of the MCO contracts to provide specific language changes for clarity and compliance with Fiscal Review as well as CMS. These MCO contracts provide necessary Health Care Services to the TennCare/Medicaid Population and TennCare would greatly appreciate approval of this amendment by the Commissioner of F&A. AGENCY HEAD REQUEST SIGNATURE: (must be signed by the AGTUAL producing agency head as detailed on the Signature Certification on file with OCR — signature by authorized signatory will be accepted only in documented exigent circumstances). SIGNATURE DATE

This amendment provides the following modifications to current MCO language: This amendment provides the following modifications

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				T.C.A., Section 9-6-11	3, I, M. D. Goetz, Jr., ninistation, do hereby certify that
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2003	\$ 78,601,400.00	\$ 135,928,600.00	<u> </u>		\$	237,076,919.67
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2002	\$ 78,601,400.00	\$ 135,928,600.00			\$	237,076,919.67		
2004	\$ 84,244,743.02	\$ 152,832,176.65			\$	267,810,500.0		
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2006	\$ 42,122,371.51	\$ 76,416,088.33			\$	118,538,459.84
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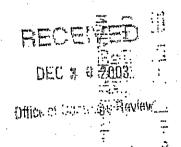
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2002	\$ 51,609,348.00	\$ 90,477,095.00	<u> </u>			\$	142,086,443.00 89,038,020.00	
. 2003	\$ 75,927,800.00	\$ 13,110,220.00				\$	89,038,020.00	
2004	\$ 75,927,800.00	\$ 13,110,220.00 \$ 13,110,220.00				\$	· 89,038,020.00	
2005	\$ 75,927,800.00 \$ 37,963,900.00	\$ 65,551,100.00				\$	103,515,000.00	
2006	\$317,356,648.00	\$ 195,358,855.00		.		\$	512,715,503.00	
	93.778	<u> </u>		W.				
	93.776							
	Dean Danle							
	729 Church Street		•					
	Nashville, TN							
	(615)532-1362							
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ın Danie!	Wear-	Merre	7/1/02					
	STATE OF THE PROPERTY OF THE PARTY OF THE PA							
					ommissioner of Fi	Section 9-6-113, I, C nance and Administa	ition, do heraby certify that	
			1	here is a balance l	n the appropriation fr	om which this obligation is		
0.2			r	equired to be paid obligations previou	that is not otherwise	encumbered to pay		
02					with a first of the store	eri tinentena		
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05 06		<u> </u>			• •		•	
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	Department of Finance s	nd Administration			Bureau of TennCare	
INICARE HI	EALTHPLAN, INC.	•		□ V. □ C-	,	
naged Care	Organization Service	es/Medically necessary	y Health Care Servic	es to the TennC	are/Medicald Pop	ulation
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2003	\$ 75,927,800.00	\$ 13,110,220.00 \$ 13,110,220.00			\$	89,038,020.00
2005	\$ 75,927,800.00	\$ 13,110,220.00	<u> </u>		\$	89,038,020.00
2006	\$ 37,963,900.00	\$ 65,551,100.00	·		\$	103,515,000.00
	\$317,356,648.00	\$ 195,358,855.00			\$.	512,715,503.00
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	Dean Daniel		authorized Agents of the Contract Contract of the			
	729 Church Street		•			
	Nashville, TN (615)532- <u>1</u> 362				The state of the state of the	
n Daniel	1 page	1. pour	7/1/03			
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e is train and should be trained and should be trained as the state of		12/24/05	2018年11月1日日本	There is a balance	in the commerciation for	tion, do hereby certify that om which this obligation is
		\$ 12/31/05 \$142,086,443.00	\$0.00	required to be paid	that is not otherwise .	encumbered to pay
02 03	 	\$142,086,443.00	-\$53,048,423.00		usly incurred.	•
04		\$142,086,443.00	-\$53,048,423.00			_
D5	<u></u>	\$142,086,443.00	-\$53,048,423.00		-	
06 '		\$71,043,221.50	\$32,471,778.50	<u> </u>	•	
		\$639,388,993.50	-\$126,673,490.50	<u> </u>		•
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Market Co.